

# OUTSIDE SALES



## EMPLOYMENT APPLICATION

5915 S. PERKINS RD. STILLWATER OK 74074 - 405-377-8763



The Railroad Yard Inc. provides equal employment opportunities to all applicants for employment and prohibits violation of federal, state, or local laws through discrimination or harassment of any type.

**Incomplete applications will not be considered for employment.**

HOW DID YOU HEAR ABOUT THIS JOB OPPORTUNITY? \_\_\_\_\_

FULL NAME: \_\_\_\_\_ DATE AVAILABLE TO WORK: \_\_\_\_\_

**LAST, FIRST MIDDLE (required)**

Birthday: \_\_\_\_\_ Social Security# \_\_\_\_\_ Drivers License # \_\_\_\_\_

Cell # \_\_\_\_\_ Home Phone # \_\_\_\_\_ Alternate Phone # \_\_\_\_\_

PRESENT ADDRESS \_\_\_\_\_ YEARS \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

PREVIOUS ADDRESS: \_\_\_\_\_ YEARS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

HAVE YOU EVER BEEN CONVICTED OF A FELONY? \_\_\_\_\_

IF SO, PLEASE EXPLAIN: \_\_\_\_\_

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**EDUCATION:**

HIGH SCHOOL \_\_\_\_\_

NAME LOCATION GRADUATION YEAR

TRADE SCHOOL \_\_\_\_\_

NAME LOCATION GRADUATION YEAR

COLLEGE \_\_\_\_\_

NAME LOCATION GRADUATION YEAR

**EMPLOYMENT HISTORY - NOTE: Be as detailed as possible**

Business Name \_\_\_\_\_ Phone \_\_\_\_\_

Date of Employment From: \_\_\_\_\_ To: \_\_\_\_\_

Address: \_\_\_\_\_ Position: \_\_\_\_\_

Title: \_\_\_\_\_

Responsibilities: \_\_\_\_\_

Reason for Leaving: \_\_\_\_\_

Supervisor's Name: \_\_\_\_\_ May we contact them? \_\_\_\_\_

Supervisors Number: \_\_\_\_\_

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**GENERAL QUESTIONNAIRE...**

Describe your previous experience in outside sales \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

How many years of experience do you have in sales? \_\_\_\_\_

Can you provide an example of a successful sales strategy you implemented?  
\_\_\_\_\_  
\_\_\_\_\_

What types of products or services have you sold in the past?  
\_\_\_\_\_  
\_\_\_\_\_

Have you managed a sales territory before? If so, please describe.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What techniques do you use to close a sale? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What is your desired salary/wages/benefits? \_\_\_\_\_

\_\_\_\_\_

The Railroad Yard Inc. as a condition of employment, will perform background checks and/or pre-employment drug screenings. I hereby acknowledge that I have read and understand this statement.

YOUR SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

**NEXT STEP: Turn in your application:**

- eMail it to: [mike@railroadyard.com](mailto:mike@railroadyard.com)
- U.S. Mail it to: Mike Anderson @  
PO BOX 2283 Stillwater OK 74074
- Deliver it in person to:  
Mike Anderson @ 5915 S. Perkins Rd.  
Stillwater, OK 74074